

CUET 2025 Business Studies Question Paper with Solution

1. A company hired consultants to restructure departments for better efficiency.

Identify the management function.

- (A) Planning
 - (B) Organizing
 - (C) Leading
 - (D) Controlling
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2. Select the feature of management shown when activities are directed toward a common goal.

- (A) Coordination
 - (B) Planning
 - (C) Organizing
 - (D) Controlling
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3. Which of the following best reflects that management aims at achieving results through others?

- (A) Efficiency
 - (B) Leadership
 - (C) Delegation
 - (D) Supervision
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4. Which principle of Fayol suggests “one head, one plan for a group of activities”?

- (A) Unity of Command
- (B) Division of Work
- (C) Unity of Direction
- (D) Authority and Responsibility

5. Identify the scientific principle Taylor introduced to replace outdated practices.

- (A) Time and Motion Study
 - (B) Scientific Selection and Training
 - (C) Functional Foremanship
 - (D) Standardization of Tools
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6. Introduction of UPI payments across rural India is an example of which environmental dimension?

- (A) Economic Environment
 - (B) Political Environment
 - (C) Technological Environment
 - (D) Social Environment
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7. Which of the following does not characterize the business environment?

- (A) External forces
 - (B) Relativity
 - (C) Interrelatedness
 - (D) Formal hierarchy
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8. Trade policies, taxation rules, and subsidies fall under:

- (A) Economic Environment
 - (B) Political Environment
 - (C) Legal Environment
 - (D) Technological Environment
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9. “Planning bridges the gap between where we are and where we want to go.” Identify the features of planning.

- (A) Pervasiveness
- (B) Focused on Action

- (C) Futuristic
 - (D) Decision-making
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10. Arrange in correct sequence:

- (i) Setting objective
 - (ii) Identifying alternatives
 - (iii) Developing premises
 - (iv) Evaluating options
 - (A) (i), (ii), (iii), (iv)
 - (B) (iii), (ii), (i), (iv)
 - (C) (i), (iii), (ii), (iv)
 - (D) (iii), (i), (ii), (iv)
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11. Which of these is a feature of informal organisation?

- (A) Clear structure and hierarchy
 - (B) Based on personal relationships
 - (C) Defined roles and responsibilities
 - (D) Official communication channels
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12. Identify the element of delegation where the subordinate is answerable for the outcome.

- (A) Authority
 - (B) Responsibility
 - (C) Accountability
 - (D) Delegation
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13. Internal sources of recruitment may lead to:

- (A) Increased motivation and morale
- (B) Fresh perspectives and new ideas
- (C) Higher cost of recruitment

(D) External conflicts

14. Which type of test measures existing job knowledge and skills?

- (A) Personality test
 - (B) Aptitude test
 - (C) Skill test
 - (D) Intelligence test
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15. Which of the following is not a feature of directing?

- (A) Motivating subordinates
 - (B) Issuing instructions
 - (C) Setting objectives
 - (D) Leading by example
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16. Maslow's hierarchy includes all except:

- (A) Physiological needs
 - (B) Safety needs
 - (C) Self-actualization needs
 - (D) Financial needs
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17. "Only a 5% increase in material cost was found critical." What technique is this?

- (A) Break-even analysis
 - (B) Cost-benefit analysis
 - (C) Budgetary control
 - (D) Management by exception
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18. Which of the following is a limitation of controlling?

- (A) It ensures continuous improvement
- (B) It focuses on future performance

- (C) It is time-consuming
 - (D) It provides immediate feedback
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19. “Coordination integrates group efforts and ensures unity of action.” This highlights that coordination is:

- (1) A process.
 - (2) A structure.
 - (3) An objective.
 - (4) A result.
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20. According to Taylor, “each employee should receive orders from one superior only.” This reflects:

- (1) Unity of direction.
 - (2) Scalar chain.
 - (3) Unity of command.
 - (4) Discipline.
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21. Which of these is a strategic plan?

- (1) Plan to increase daily production by 10%.
 - (2) Plan to reduce employee turnover by 5%.
 - (3) Plan to enter a new international market within five years.
 - (4) Plan to organize a training workshop next month.
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22. Arrange the steps of organizing:

- (A) Division of work, (B) Departmentalisation, (C) Assignment of duties, (D) Authority relationships
- (A) A, B, C, D
 - (B) B, A, C, D

- (C) A, C, B, D
 - (D) A, B, D, C
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22. Identify the correct sequence in the selection process: (A) Test, (B) Interview, (C) Reference check, (D) Job offer

- (A) A, B, C, D
 - (B) B, A, C, D
 - (C) A, C, B, D
 - (D) A, B, D, C
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24. What is the last step of the controlling process?

- (A) Measuring performance
 - (B) Setting standards
 - (C) Comparing actual performance with standards
 - (D) Taking corrective actions
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25. Right to be heard ensures:

- (A) Freedom of speech
 - (B) Right to appeal
 - (C) Fair hearing
 - (D) Right to protest
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